

01 / SAMPLE DELIVERABLE

Sample Supplier Shortlist

A focused shortlist built around product fit, evidence and commercial readiness - not a directory dump.

ILLUSTRATIVE SAMPLE	This document demonstrates EDVIA Global's proposed deliverable format. Supplier A, Supplier B and Supplier C are fictional labels. Figures, findings and evidence statuses are illustrative and do not describe or endorse a real company.
------------------------	--

ILLUSTRATIVE REQUIREMENT	DESTINATION
IEC-type industrial plugs and sockets, IP67	Germany / EEA
ESTIMATED VOLUME	PREFERRED BASIS
12,000 units annually, mixed ratings	FCA or FOB, repeat-order program

Executive fit summary

Three fictional manufacturers were screened against the same technical and commercial brief. Supplier A appears strongest for document readiness and repeatability. Supplier B may offer better commercial flexibility after technical gaps are closed. Supplier C is retained as a development option, not an immediate recommendation.

Overall fit	Strong	Conditional	Development
Relevant product scope	High	High	Medium
Document status	Core set received	Partial set	Pending
Indicative MOQ	500 / rating	300 / rating	1,000 / rating
Indicative lead time	5-6 weeks	4-5 weeks	7-8 weeks
Private label	Available	Available	Tooling review
Primary open item	Final report scope	Traceability evidence	Document package

Shortlist recommendation	Proceed to a controlled quotation and document clarification round with Supplier A and Supplier B. Do not compare unit price until product configuration, certification scope, packing and Incoterm are normalized.
-----------------------------	---

Supplier profile notes

Supplier A / Recommended for quotation

- ✓ Relevant industrial product family and export-facing commercial team.
- ✓ Core technical datasheets and declaration set available for review.
- ✓ Serial or batch traceability example received.
- ✓ Open item: confirm test-report coverage for every requested rating and enclosure configuration.

Supplier B / Conditional quotation

- ✓ Broad product range and commercially flexible mixed-order proposal.
- ✓ Shorter indicative lead time, subject to component availability.
- ✓ Document package is incomplete and must be reconciled to exact catalogue references.
- ✓ Open item: obtain traceability flow and written component-substitution control.

Supplier C / Development option

- ✓ Relevant manufacturing processes observed in the initial capability profile.
- ✓ Higher MOQ and longer setup period may not fit the first order.
- ✓ Private-label option may require tooling and a dedicated test plan.
- ✓ Open item: full company, document and capacity verification before commercial advancement.

Recommended next steps

- [] Issue one controlled RFQ package with identical product references and quantities.
- [] Request the declaration, standards list and relevant reports for the exact offered configuration.
- [] Normalize price by Incoterm, packaging, payment, tooling and excluded test costs.
- [] Select samples only after written technical deviations are accepted.
- [] Define verification or factory-visit scope before production release.

EDVIA deliverable boundary

A supplier shortlist documents screening evidence and open questions. It is not a guarantee of future performance, regulatory approval or product conformity. Those decisions require an agreed verification and inspection scope.